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## Nippon RAD Begins Sales of Japanese Language Version of ETI Solution® for

### Transforming Information into Assets

~ A next-generation data integration solution for the centralized management and utilization of information for an entire organization ~

Nippon RAD Inc. signed a business alliance agreement with Evolutionary Technologies International, Inc. (ETI) on June 1, 2006 that gave Nippon RAD exclusive rights to sell ETI software in Japan. Nippon RAD has completed work on the Japanese language version of ETI Solution, and is now starting full-scale business operations involving this software.

In recent years, many companies have reorganized their operations in response to structural changes that are redefining Japan's economy. In particular, there have been many mergers and integrations. These integrations involve not only operating companies, but also banks, government agencies, educational institutions and even municipalities. One result of this trend is growing demand for the centralized management and use of the enormous volume of information within an organization. This centralization is essential to enabling an organization to function at maximum efficiency. As a result, significant growth is foreseen for the market for data integration products and services.

ETI Solution is a next-generation data integration solution that uses an exclusive data management theory to achieve the centralized management and use of all information within an organization. This allows the effective utilization of information dispersed throughout an organization as a single asset. Conventional data integration operations require software that is hand written by programmers. With ETI Solution, though, software is produced automatically after users input only the specific requirements. This greatly reduces time and expenses while improving the accuracy of business processes. In addition, ETI Solution eliminates the need for dedicated servers and engines, both of which are vital to the operation of conventional data integration software. These advantages allow users to process massive amounts of data in a short time. ETI-Solution will clearly differentiate the company from competitors in the data integration software market, an area experiencing explosive growth.

#### 1. Features of ETI Solution

##### 1) Unprecedented versatility

ETI Solution is suitable for a broad spectrum of applications. This software is compatible with COBOL flat files as well as databases that are old or new and of any size. Furthermore, ETI Solution is compatible with customers' existing IT environments. Since there is no need for new engines, platforms and hardware when using ETI Solution, the cost of installing this software is very low.

##### 2) Includes a full range of functions

ETI Solution includes functions for data integration, system integration and application



integration. In addition, this software can be structured to offer only the functions required by a particular customer, thus eliminating the need to pay for unnecessary functions. These capabilities enable users to manage and utilize information assets with the greatest possible efficiency.

### 3) Quick delivery

With ETI Solution, solutions that customers need can be created by simply customizing ready-made modules. Delivery is much faster because the module system makes hand-written programs unnecessary. In addition, elimination of hand-written programs reduces the occurrence of bugs, while at the same time contributing to major savings in programming expenses.

### 4) Proven reliability through use at prominent organizations

ETI Solution is used by many well-known organizations in numerous industries throughout the world. Customers include Horizon (healthcare), Motorola (communications equipment), Toyota Europe (automobiles), Boeing (aerospace), Telefonica (communications carrier) and AXA (insurance). In the United States, ETI Solution is used by many government agencies, including the Department of Defense and National Security Agency. This broad base of users demonstrates the outstanding reliability of ETI Solution, including its security-related capabilities.

## 2. Outlook

Nippon RAD plans to meet the growing demand for data integration services by increasing its sales of ETI Solution. We have actively started marketing ETI-Solution through product demonstrations at several potential customers. Promotional activities started June 25 and 26 and included a press conference to announce the start of the business alliance between Nippon RAD and ETI. ETI chairman Bobby R. Inman came to Japan to participate in these events, which signal the start of full-scale sales activities for the Japanese language version of ETI Solution. Nippon RAD's goal in the current fiscal year is sales of 100 million yen.

## 3. Effect on operating results in current fiscal year

There is no change to the current forecasts because the effect of this alliance on operating results is already included in the forecasts announced on May 18, 2007.

### 【For more information】

Nippon RAD Inc.

(Information concerning ETI Solution)

Business Group First, Consulting Division

TEL : 03-5919-3014

FAX : 03-5919-3313

Email : [eti-info@nippon-rad.co.jp](mailto:eti-info@nippon-rad.co.jp)

(Media and investor contact)

Corporate Planning Division

Email : [keieikikaku@nippon-rad.co.jp](mailto:keieikikaku@nippon-rad.co.jp)

